



WÄRTSILÄ PRE-SILENT NEWSLETTER Q3 2025

Wärtsilä Investor Relations (IR) presents you the Q3 pre-silent newsletter, highlighting the topics from the third quarter of 2025 as the quarter is about to end.

The silent period starts on Tuesday, 7 October 2025 and the Interim Report January-September 2025 will be published on Tuesday, 28 October 2025.

Outlook

This is the outlook statement from the Stock Exchange Release published on July 18, 2025.

Marine

Wärtsilä expects the demand environment for the next 12 months (Q3/2025-Q2/2026) to be better than in the comparison period.

Energy

Wärtsilä expects the demand environment for the next 12 months (Q3/2025–Q2/2026) to be similar to that of the comparison period.

Energy Storage

Wärtsilä expects the demand environment for the next 12 months (Q3/2025–Q2/2026) to be better than in the comparison period. However, the current geopolitical uncertainty particularly impacts this business and may affect growth.

In general, Wärtsilä underlines that the current high external uncertainties make forward-looking statements challenging. Due to high geopolitical uncertainty, the changing landscape of global trade, and the lack of clarity related to tariffs, there are risks of postponements in investment decisions and of global economic activity slowing down.

Announced orders booked/signed for Q3/2025

Business Order

Marine [Wärtsilä Lifecycle Agreement to enhance operational reliability of three CLSICO LNG ships](#)

Marine [Wärtsilä and Wasaline's close cooperation continues with world's largest marine battery hybrid system project](#)

Energy [217 MW Wärtsilä dual-fuel power plant to deliver reliable power for Kentucky residents](#)

All orders

Other announcements in Q3/2025

Date Release

16.9. [New joint research paper: Microgrids are key to accelerating data centre growth and Europe's energy transition](#)

11.9. [Wärtsilä completes first-of-its-kind integrated explosion control system tests](#)

- 9.9. [Wärtsilä EVP Public Affairs and Sustainability Kari Hietanen to retire](#)
- 8.9. [Wärtsilä's documentary The heartbeat of our societies: Transitioning towards a clean energy future demonstrates the path to a sustainable energy transition](#)
- 24.7. [Corsica Linea ferry gains significant fuel savings with Wärtsilä retrofit package](#)
- 17.7. [Wärtsilä to divest its Marine Electrical Systems business to VINCI Energies](#)

[All releases](#)

Main IR activities in Q3/2025

During the third quarter, Wärtsilä IR participated in several roadshows and conferences, and also organized quarterly calls.

We hosted a strategy call with our President & CEO **Håkan Agnevall** on September 10. The recording of the call can be found [here](#) and a blog post summary of the call [here](#).

We participated in roadshows and conferences in Stockholm, London, Paris, Brussels, Oslo, Amsterdam, and Copenhagen during the third quarter of the year. We also hosted several virtual meetings. Our latest roadshow presentation is available on our website at [Wärtsilä roadshow presentation](#).

In addition, we participated in Inderes Capital Goods Day with a presentation of Wärtsilä as an investment, delivered by our Vice President, Investor Relations, **Hanna-Maria Heikkinen**. You can find the recording of the presentation in Finnish [here](#).

The pre-silent call for Q3 2025 with our CFO **Arjen Berends** will be held on 30 September 2025 at 15:00-16:00 (EEST). The registration for the call is open.

[Register for the Pre-silent Call](#)

Other information

[Progress in Portfolio Business divestments: ANCS no longer contributing to](#)

Q3/2025 figures

As announced in Q2/2025 interim report, the divestment of Automation, Navigation and Control Systems (ANCS) business to Solix was completed on 1 July. The divestment is estimated to have a positive impact of EUR 30 million on the result for the reporting period 2025 subject to post-closing adjustments, to be reported in items affecting comparability in Q3/2025. Annual revenue of the business was close to 230 M€ in 2024. ANCS has clearly been the most profitable unit in Portfolio Business, representing ~80% of Portfolio Business's operating result during the first half of the year 2025. ANCS no longer contributing to Q3/2025 figures.

On 17 July 2025, Wärtsilä announced that it had agreed to divest its Marine Electrical Systems business to Vinci Energies, a global company focused on multi-technical solutions and services for energy, transport and communication infrastructure. Subject to approvals, the transaction is expected to be completed in the last quarter of 2025.



Upcoming IR activities

30.9.2025 Pre-silent call with the CFO
28.10.2025 Interim Report January-September 2025
3.-7.11.2025 Roadshow in the US
20.11.2025 Roadshow in Stockholm
26.11.2025 Finnish Investor Seminar
27.11.2025 CEO Strategy call
2.12.2025 Nordea Nordic Focus Day
3.12.2025 Goldman Sachs Industrials & Autos Week

[Read more](#)

Recent IR blog posts



Highlights from the CEO strategy call Q3 2025

We hosted a strategy call with our CEO Håkan Agnevall on September 10. The CEO strategy calls aim to offer an opportunity to discuss Wärtsilä's strategy and the progress of its implementation with the CEO.

[Read more](#)

Key messages and Q&A on Half-year Financial Report January–June 2025

Wärtsilä published its Half-year Financial Report for January–June 2025 on Friday 18 July 2025 at 8:30 am EEST. Here are the key messages and Q&A on the report.

[Read more](#)

Consensus

Please find the latest consensus estimates below.

[Consensus estimates](#)

Contact us

If you would like to meet us, please contact Janine Tourneur and Noora Suni at janine.tourneur@wartsila.com and noora.suni@wartsila.com.

Please send all other general inquiries to investor.relations@wartsila.com.

Best regards,
Wärtsilä Investor Relations team